



Open House Agreement

_____, hereafter known as "Listing Agent" or "L.A.", and _____,
(Name) (Name)
hereafter known as "Open House Host" or "O.H.H.", agree to the following in reference to the open house
to be held at _____ on _____.
(property address) (date/s)

The "Listing Agent" and the "Open House Host" have discussed and agree to the following as indicated by their initials below.

L.A. O.H.H.
(Initial upon agreement)

EXPENSES: The expenses related to advertising the open house will be paid as follows:

- ____ The newspaper advertisement will be paid for by "Listing Agent".
____ The invitations and postage will be paid for by "Listing Agent".
____ All items related to food and drink provisions will be paid for by "Listing Agent".

BUSINESS PROCURED: The business procured from the open house will be handled as follows:

Any lead resulting in a **Listing:**

____ will be worked by the "Open House Host" and the "Listing Agent" will have the option of becoming the Co-Agent performing all that is associated with being the Co-Agent and will receive 50% of the listing commission upon the closing of said Listing.

OR

____ will be worked by the "Open House Host" to be sole agent on the listing and the "Listing Agent" will receive 25% of the listing commission upon the closing of said Listing.

Any **Unrepresented Buyer** lead will be worked by "Open House Host". If the buyer in question purchases the property held open (the address stated above), the Listing Agent will have the option of:

____ acting as a Dual Agent and pay the Open House Host 25% of the selling commission

OR

____ selecting Designated Agency and appoint Open House Host as the Designated Agent and pay the Open House Host 50% of the selling commission;

OR

____ selecting Designated Agency and appoint another Robinson Realty Group Agent as the Designated Agent and pay the Open House Host 25% of the selling commission.

_____ If the **Unrepresented Buyer** in question purchases a property other than the property held open, the "Open House Host" shall pay 25% of the selling commission to the "Listing Agent".

_____ If a **Represented Buyer**, who attends the open house, purchases the listing held open, the "Open House Host" shall receive a \$150 finder's fee and shall not receive a percentage of any commissions.

Any changes to this agreement must be agreed upon by all parties.

Listing Agent

Open House Host

Date